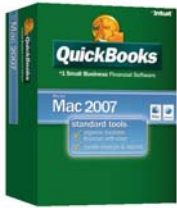


## Complete List of QuickBooks Pro 2007 for Mac Reports



Take better control of the money coming in and going out of your business. **QuickBooks Pro 2007 for Mac** has the robust, easy-to-use financial management tools, reports, and business features your business needs. It's the best selling financial management software for Mac small businesses.

QuickBooks Pro 2007 for Mac comes with 100+ standard reports and graphs and the ability for you to customize and build your own reports. You can even export your data to Microsoft® Excel to conduct your own specific financial analyses.

**Key features and benefits include:**

- **Track expenses just by paying your bills.** Track bills and get reminders when they're due. View bills and create checks in one click and track your expenses automatically.
- **Create invoices and track sales tax.** Create invoices instantly. Calculate sales taxes automatically.
- **Locate customer and vendor records instantly.** Save time and give your customers excellent service.
- **Get the accounts and features you need.** Answer easy questions about your business. QuickBooks sets up your company file with the accounts you need.
- **Export data to Microsoft® Excel**
- **Track employee time and job costs.** Create reports comparing estimated costs to actuals.

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## Company & Financial Reports

Find out how well your company is doing financially.

Profit and Loss	
Ordinary Income/Expense	
Income	
Labor	4,252.00
Construction	
Subcontractors	8,832.38
Total Construction	8,832.38
Total Income	13,084.38
Gross Profit	13,084.38
Expense	
Job Expenses	
Equipment Rental	550.00
Job Materials	1,302.26
Total Job Expenses	1,852.26
Total Expense	1,852.26
Net Ordinary Income	11,232.12
Net Income	11,232.12

Example 1: Profit & Loss Standard

Income by Customer Summary	
Abercrombie, Kristy	
Family Room	881.19
Total Abercrombie, Kristy	881.19
Ecker Designs	
Office Repairs	1,219.69
Total Ecker Designs	1,219.69
Jacobsen, Doug	
Poolhouse	5,944.42
Total Jacobsen, Doug	5,944.42

Example 2: Income by Customer Summary

### Profit & Loss

Report Name	What It Answers
Profit & Loss Standard	How much money did my company make or lose over a specific period of time?
Profit & Loss Detail	What are the year-to-date transactions (and totals) for each income and expense account, so I can determine what contributed to my company's net profit?
Profit & Loss Year to Date Comparison	How do my income and expenses for a recent period of time compare to the entire fiscal year to date?
Profit & Loss Previous Year Comparison	Is my company making more money now than for the same period a year ago?
Profit & Loss by Job	How much money is my company making or losing on each job?
Profit & Loss by Class	How much money did my company make or lose on each business segment that is tracked through QuickBooks classes?

### Income & Expenses

Report Name	What It Answers
Income by Customer Summary	What is the gross profit (sales minus cost of goods sold) received from each customer?
Income by Customer Detail	What is the gross profit (sales minus cost of goods sold), broken down by transaction, received from each customer?
Expenses by Vendor Summary	What are my company's total expenses for each vendor?
Expenses by Vendor Detail	What are my company's total expenses, per transaction, for each vendor?
Income & Expense Graph	How does my company's income compare to expenses? What are the largest sources of income and expenses?

**Balance Sheet & Net Worth**

Report Name	What It Answers
Balance Sheet Standard	What is the value of my company (its assets, liabilities, and equity), showing me the individual balances for each account?
Balance Sheet Detail	What is the value of my company (its assets, liabilities, and equity), showing me the transactions and the starting and ending balances for each account?
Balance Sheet Summary	What is the value of my company (its assets, liabilities, and equity), showing me the total balance for each type of account?
Previous Year Comparison	How has the value of my company (its assets, liabilities, and equity), changed compared to the same date one year ago?
Net Worth Graph	How have my company's assets, liabilities, and equity (i.e., its net worth) changed over a specific period of time?

**Cash Flow**

Report Name	What It Answers
Statement of Cash Flows	What was the cash inflow (from profit and additional cash received) and cash outflow (cash spent) during a specific period of time?
Cash Flow Forecast	What income and expenses can I anticipate over the next few weeks from receivables, payables, and banking?

<b>Balance Sheet</b>	
ASSETS	
Current Assets	
Accounts Receivable	
Accounts Receivable	1,555.00
Total Accounts Receivable	<u>1,555.00</u>
Total Current Assets	<u>1,555.00</u>
TOTAL ASSETS	<u>1,555.00</u>
LIABILITIES & EQUITY	
Equity	
Net Income	1,555.00
Total Equity	<u>1,555.00</u>
TOTAL LIABILITIES & EQUITY	<u>1,555.00</u>

Example 3: Balance Sheet Standard

<b>Statement of Cash Flows</b>	
OPERATING ACTIVITIES	
Net Income	-23.00
Adjustments to reconcile Net Income to net cash provided by operations:	
Cal Oil Card	-112.80
Net cash provided by Operating Activities	-135.80
FINANCING ACTIVITIES	
Truck Loan	9,500.00
Opening Bal Equity	-9,500.00
Net cash provided by Financing Activities	0.00
Net cash increase for period	-135.80
Cash at beginning of period	-500.00
Cash at end of period	<u>-635.80</u>

Example 4: Statement of Cash Flows

## Customers & Receivables Reports

Find out how much money your customers owe and when it is due.

	<u>Current</u>	<u>1 - 30</u>	<u>&gt; 30</u>	<u>TOTAL</u>
Cook, Brian				
2nd story	488.30	0.00	0.00	488.30
Kitchen	5.95	0.00	700.00	705.95
Total Cook, Brian	494.25	0.00	700.00	1,194.25
Pretell Estates				
155 Wilks Blvd.	5.65	-361.00	990.00	634.65
Total Pretell Estates	5.65	-361.00	990.00	634.65
<b>TOTAL</b>	<u>499.90</u>	<u>-361.00</u>	<u>1,690.00</u>	<u>1,828.90</u>

Example 4: A/R Aging Summary

Abercrombie, Kristy		
Family Room	920.00	
Remodel Bathroom	-2,832.00	
Total Abercrombie, Kristy		-1,912.00
Cook, Brian		
2nd story	488.30	
Kitchen	705.95	
Total Cook, Brian		1,194.25
Ecker Designs		
Office Repairs	489.00	
Total Ecker Designs		489.00

Example 5: Customer Balance Summary

### A/R Aging

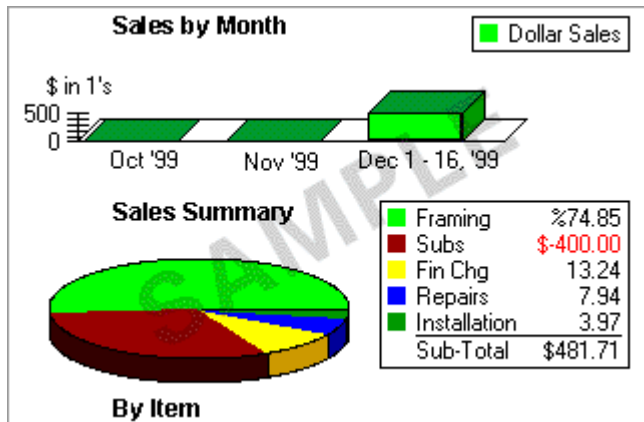
Report Name	What It Answers
A/R Aging Summary	How much does each customer owe? How much of each customer's balance is overdue?
A/R Aging Detail	Which invoices or statement charges are due and overdue?
Account Receivable Graph	For the total amount owed by my customers, what proportion of that amount is overdue? ( i.e., show me a graph of the information in the A/R aging summary report.)
Open Invoices	Which invoices or statement charges haven't been paid and when are they due?
Collections Report	Which customers are overdue, how much do they owe, and what are their phone numbers?

### Customer Balance

Report Name	What It Answers
Customer Balance Summary	How much does each customer owe?
Customer Balance Detail	What payments and invoices make up each customer's current balance?
Transaction List by Customer	What transactions has my company had with each customer?

## Sales Reports

Find sales information related to customers, items, sales reps, pending sales, and sales orders.



Example 7: Sales Graph

**Sales by Item Detail**

Type	Name	Qty	Sales Price	Amount
Parts				
Lumber				
Rough				
Invoice	Pretell Real Estate	1	4,950.00	4,950.00
Invoice	Ecker Designs	1	700.00	700.00
Total Rough				5,650.00
Total Lumber				5,650.00
Total Parts				5,650.00
TOTAL				5,650.00

Example 8: Sales by Item Detail

### Sales by Customer

Report Name	What It Answers
Sales by Customer Summary	What are the total sales for each customer and job?
Sales by Customer Detail	What are the sales to each customer and job, broken down by transaction?
Pending Sales	Which sales are marked as pending?
Sales Graph	Which month has the highest sales revenue? Which items, customers, or sales reps bring in the most income?

### Sales by Item

Report Name	What It Answers
Sales by Item Summary	For each item or service: how many have been sold, what is the total dollar sales, and what is its percentage of my total sales? Which items and/or services bring in the most/least income?
Sales by Item Detail	What are the sales of each item, broken down by transaction?

### Sales by Rep

Report Name	What It Answers
Sales by Rep Summary	What is the total sales for each sales representative?
Sales by Rep Detail	Which sales did each sales representative make?

## Jobs & Time Reports

Find out how well your company is doing at estimating jobs, how much time is spent on each job, and the profitability of each job.

	<u>Act. Cost</u>	<u>Act. Revenue</u>	<u>(\$)</u> Diff.
Cook, Brian			
2nd story	15,985.89	15,308.00	-677.89
Kitchen			
Change Order #1	3,885.00	4,175.50	290.50
Kitchen - Other	2,505.80	5,998.00	3,492.20
Total Kitchen	6,390.80	10,173.50	3,782.70
Total Cook, Brian	22,376.69	25,481.50	3,104.81
<b>TOTAL</b>	<u>22,376.69</u>	<u>25,481.50</u>	<u>3,104.81</u>

Example 9: Job Profitability Summary

	<u>Est. Cost</u>	<u>Act. Cost</u>	<u>(\$)</u> Diff.	<u>Est. Rev</u>	<u>Act. Rev</u>	<u>(\$)</u> Diff.
Aber, Kris						
Kitchen	4,505.00	0.00	-4,505.00	4,792.00	0.00	-4,792.00
Bathroom	6,425.00	2,647.23	-3,777.77	7,409.50	3,917.50	-3,492.00
Total Aber	10,930.00	2,647.23	-8,282.77	12,201.50	3,917.50	-8,284.00
Ecker Des						
Office Rep	5,370.00	450.00	-4,920.00	5,757.50	489.00	-5,268.50
Total Ecker D	5,370.00	450.00	-4,920.00	5,757.50	489.00	-5,268.50
<b>TOTAL</b>	<u>16,300.00</u>	<u>3,097.23</u>	<u>-13,202.77</u>	<u>17,959.00</u>	<u>4,406.50</u>	<u>-13,552.50</u>

Example 10: Job Estimates vs. Actuals Summary

### Jobs & Profitability

Report Name	What It Answers
Job Profitability Summary	What total amount has my company made or lost on each job?
Job Profitability Detail	For a particular job, what activities have generated the most (and least) profit? You'll be prompted to select the job for which you want to run this report.
Profit & Loss by Job	How much money is my company making or losing on each job?
Item Profitability	What total amount has my company made or lost on each inventory item, part, service, or expense for which we bill customers?
Unbilled Costs by Job	What job-related expenses haven't been charged to customers?
Job Administration	What is the state of each job?

### Job Estimates

Report Name	What It Answers
Job Estimates vs. Actuals Summary	How well does my company estimate the costs and revenue for each job?
Job Estimates vs. Actuals Detail	How well does my company estimate the costs and revenue for each aspect of a particular job?
Item Estimates vs. Actuals	How well did my company estimate the costs and revenue for each item, part, service, or expense for which we bill customers?

**Time**

Report Name	What It Answers
Time by Job Summary	How much time did my company spend on each job?
Time by Job Detail	How much time did my company spend on each aspect of each job?
Time by Name	How much time has each employee (or subcontractor) spent on each job?
Time by Item	How much time has my company spent on each service we provide?

Melton, Johnny:Dental office		
Framing	<u>20:30</u>	
Total Melton, Johnny:Dental office		20:30
Teschner, Anton:Sun Room		
Framing	82:00	
Removal	<u>38:00</u>	
Total Teschner, Anton:Sun Room		<u>120:00</u>
<b>TOTAL</b>		<u><u>140:30</u></u>

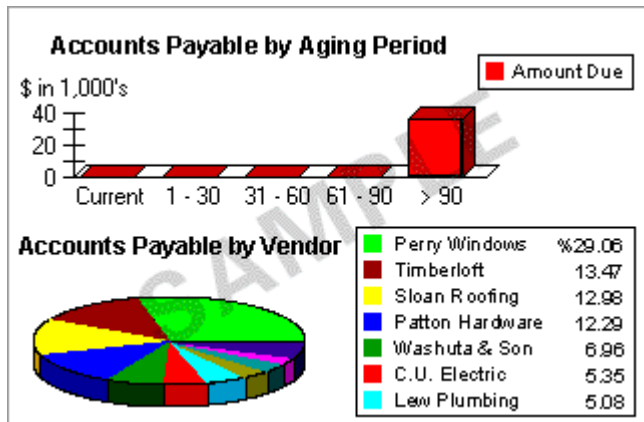
Example 11: Time by Job Summary

	<u>Miles</u>	<u>Billable Amount</u>	
Freeman, Kirby			
Remodel Bathroom	<u>172.00</u>	<u>62.80</u>	
Total Freeman, Kirby	172.00		62.80
Jimenez, Cristina			
Utility Shed	<u>28.00</u>	<u>10.23</u>	
Total Jimenez, Cristina	28.00		10.23
Prentice, Adelaide			
Hippodrome Playhouse	<u>110.00</u>	<u>40.16</u>	
Total Prentice, Adelaide	110.00		40.16
<b>TOTAL</b>	<u><u>310.00</u></u>	<u><u>113.19</u></u>	

Example 12: Mileage by Job Summary

## Vendors & Payables Reports

Find out how much money your company owes and how much of it is overdue.



Example 13: A/P Graph

**Vendor Balance Summary**

Lew Plumbing	1,200.00
Middlefield Drywall	2,400.00
Perry Windows & Doors	1,800.00
Wheeler's Tile Etc.	-1,075.00
<b>TOTAL</b>	<u><b>4,325.00</b></u>

Example 14: Vendor Balance Summary

### A/P Aging

Report Name	What It Answers
A/P Aging Summary	How much does my company owe each vendor? How much of the balance for each vendor is overdue?
A/P Aging Detail	Which bills are due and overdue?
Accounts Payable Graph	For the total amount owed to vendors, what proportion of that amount is overdue? (i.e., show me a graph of the information in the A/P aging summary report.)

### Vendor Balances

Report Name	What It Answers
Vendor Balance Summary	What is my company's current balance with each vendor?
Vendor Balance Detail	What transactions make up my company's current balance with each vendor?
Unpaid Bills Detail	How much does my company owe each vendor, and are any payments overdue?
Transaction List by Vendor	What transactions has my company had with each vendor?

### 1099

Report Name	What It Answers
1099 Summary	What amounts need to be reported for each vendor that receives a 1099-MISC form? Important: Check this report before you print the forms.
1099 Detail	Which vendor transactions are subject to reporting on the 1099-MISC form?

**Sales Tax**

Report Name	What It Answers
Sales Tax Liability	For my company's total sales, how much is taxable, at what rate, and how much sales tax is currently due to be paid?

1099 Detail				
Type	Account	Original Amount	Paid Amount	Balance
C.U. Electric				
67-8909854				
Check	Equipment Rental	1,300.00	1,300.00	1,300.00
Check	Subcontractors	750.00	750.00	2,050.00
Total C.U. Electric			2,050.00	2,050.00
Gallion Masonry				
34-5628765				
Check	Subcontractors	850.00	850.00	850.00
Total Gallion Masonry			850.00	850.00
TOTAL			2,900.00	2,900.00

Example 15: 1099 Detail

Sales Tax Liability						
	Total Sales	Non-Taxable Sales	Taxable Sales	Tax Rate	Tax Collected	Sales Tax Payable As of 7-31-03
State Board						
East Bayshore	4,000.00	0.00	4,000.00	7.5%	300.00	300.00
San Domingo	7,500.00	5,000.00	2,500.00	8.5%	212.50	212.50
Total State Brd						
	11,500.00	5,000.00	6,500.00		512.50	512.50
TOTAL						
	<b>11,500.00</b>	<b>5,000.00</b>	<b>6,500.00</b>		<b>512.50</b>	<b>512.50</b>

Example 16: Sales Tax Liability

## Purchases

Find information about purchases and open purchase orders.

Type	Item	Qty	Price	Balance
City of Middlefield				
Check	Permit	1	175.00	175.00
Total City of Middlefield				175.00
Keswick Insulation				
Check	Window	1	250.00	250.00
Total Keswick Insulation				250.00
Middlefield Drywall				
Bill	Subcontractor	1	450.00	450.00
Bill	Subcontractor	1	750.00	1,200.00
Total Middlefield Drywall				1,200.00
<b>TOTAL</b>				<b>1,625.00</b>

Example 17: Purchases by Vendor Detail

Type	Name	Deliv Date	Amount
Purchase Order	McClain Appliances	02/29/2000	2,100.00
Purchase Order	Thomas Kitchen & Bath	01/31/2000	2,320.00
Purchase Order	Perry Windows & Doors	01/08/2000	810.00
Purchase Order	Timberloft Lumber	03/31/2000	6,075.00
Purchase Order	Perry Windows & Doors	02/05/2000	7,820.00
Purchase Order	Perry Windows & Doors	03/04/2000	2,325.00
Purchase Order	Patton Hardware Supplies	01/15/2000	3,469.20
Purchase Order	Larson Flooring	02/15/2000	4,750.00
<b>Total</b>			<b>29,659.20</b>

Example 18: Open Purchase Orders

### Purchases by Vendor

Report Name	What It Answers
Purchase by Vendor Summary	What are my company's total purchases from each vendor?
Purchase by Vendor Detail	What are my company's total purchases, broken down by transaction, from each vendor?

### Purchases by Item

Report Name	What It Answers
Purchase by Item Summary	For each item or service, how many has my company bought, and what is the total amount spent?
Purchase by Item Detail	What are my company's total purchases for each item and service, broken down by transaction?

### Open Purchase Orders

Report Name	What It Answers
Open Purchase Orders	For all open purchase orders, what are the vendor name, PO number, amount, order date, and the expected delivery date?

## Inventory

Find information about inventory value, stock status, and pending builds, including a worksheet for checking your physical inventory.

	On Hand	Avg Cost	Asset Value	% of Tot Asset	Price	Retail Value	% of Tot Retail
Cabinets							
Pulls	-32	0	0	0 %	0	0	0.0 %
Light Pine	-1	1,500	-1,500	100 %	1,799	-1,799	88.3 %
Cabinets	-17	0	0	0 %	14	-238	11.7 %
Total Cab	<u>-50</u>		<u>-1,500</u>	<u>100 %</u>		<u>-2,037</u>	<u>100.0 %</u>
TOTAL	<u>-50</u>		<u>-1,500</u>	<u>100%</u>		<u>-2,037</u>	<u>100.0%</u>

Example 19: Inventory Valuation Summary

	Description	Vendor	On Hand	Physical Count
<b>Cabinets</b>				
Cabinet Pulls	Cabinet Pulls	Patton Hardware	37	_____
Light Pine	Light pine	Patton Hardware	1	_____
Cabinets	Cabinets	Thomas Kitchen	17	_____
<b>Cabinets - End</b>				
<b>Hardware</b>				
Doorknobs Std	Doorknobs	Patton Hardware	4	_____
Lk Doorknobs	Locking	Patton Hardware	6	_____
Hardware			0	_____
<b>Hardware - End</b>				

Example 20: Physical Inventory Worksheet

### Inventory Valuation

Report Name	What It Answers
Inventory Valuation Summary	What is the current asset and retail value of each inventory item?
Inventory Valuation Detail	Which transactions have affected the value of my inventory?

### Inventory Stock Status

Report Name	What It Answers
Inventory Stock Status by Item	What is the detailed information about each inventory item? Includes stock on hand, to show if it's time to reorder.
Inventory Stock Status by Vendor	What is the detailed information about each inventory item, organized by vendor? Includes stock on hand, to show if it's time to reorder.
Physical Inventory Worksheet	A worksheet that you can use to check your physical inventory against your QuickBooks records.
Inventory Price List	What are the prices and vendors for items and services my company offers?

## Banking Reports

Find information about your banking transactions.

<b>Deposit Detail</b>			
Type	Name	Account	Amount
Payment	Teschner, Anton	Checking	1,200.00
TOTAL			0.00
Payment	Cook, Brian	Checking	4,225.41
TOTAL			0.00
Deposit		Checking	3,500.00
Payment	Teschner, Anton	Funds	-3,500.00
TOTAL			-3,500.00

Example 25: Deposit Detail

<b>Reconciliation Discrepancy</b>			
Last Changed	Reconciled Amount	Type of Change	Effect of Change
31 Mar 2002			
25 Jun 2002	-14.23	Amount changed	-1.59
2 Jun 2002	-245.00	Amount changed	12.00
TOTAL			10.41
31 May 2002			
2 Jun 2002	-19.78	Deleted	19.78
14 Jun 2002	-45.25	Amount Changed	-22.68
23 Jun 2002	-22.55	Uncleared	22.55
1 Jul 2002	305.00	Amount changed	45.00
TOTAL			64.65

Example 26: Reconciliation Discrepancy

### Banking

Report Name	What It Answers
Deposit Detail	Lists all deposited and undeposited payments, including the customer who made the payment and how much of each payment was included in the deposit.
Check Detail	What checks have been written, including the details of each one?
Missing Checks	For a specified account, lists all checks that have been written so you can check for missing and duplicate check numbers. You can also use this report to check for duplicate or missing invoices in accounts receivable or payments in a current asset account.

## Accountant & Taxes Reports

Find information related to accounting activities and income tax preparation.

General Ledger			
Type	Name	Amount	Balance
Checking			3,487.20
Check	Sergeant Ins	-675.00	2,812.20
Deposit		3,500.00	6,312.20
Total Checking		2,825.00	6,312.20
Accounts Receivable			21,189.59
Payment	Jacobsen, Doug	-2,000.00	19,189.59
Invoice	Cook, Brian	220.00	19,409.59
Total Accounts Receivable		-1,780.00	19,409.59

Example 27: General Ledger

Income Tax Summary	
Sch C	
Gross receipts or sales	101,727.84
Bad debts from sales/services	33.99
Car and truck expenses	255.10
Insurance, other than health	1,350.00
Rent/lease other bus. prop.	2,400.00
Repairs and maintenance	0.00
Utilities	351.63
Wages paid	17,293.75
Labor, cost of goods	20,129.00
Materials/supplies, COGS	28,759.70
Other costs, COGS	475.00
Tax Line Unassigned (balance sheet)	23,834.16

Example 28: Income Tax Summary

### Account Activity

Report Name	What It Answers
Trial Balance	What is the ending balance for all accounts?
General Ledger	What is the recent activity in all my company's accounts, with beginning and ending balances for each account?
Transaction Detail by Account	What are the recent transactions for each account in my Chart of Accounts?
Transaction Detail by Date	Lists individual transactions, showing each account involved in a transaction on a separate line.
Journal	What are the most recent transactions, in chronological order?
Audit Trail	What changes affected my company's books during a specified accounting period? Who made the changes?
Transaction List by Date	What transactions were entered for a specified period of time?

### Income Tax

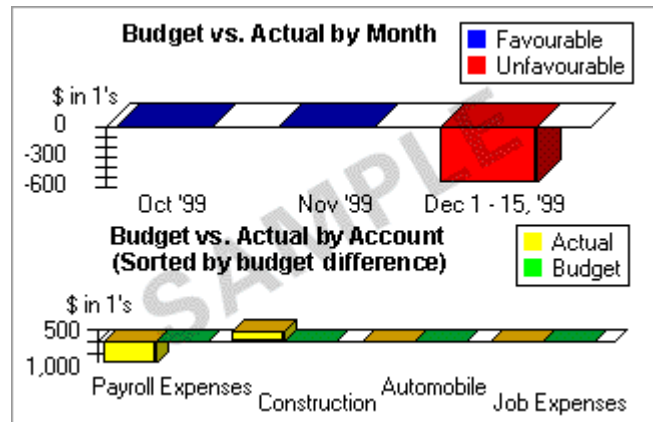
Report Name	What It Answers
Income Tax Summary	Based on tax line assignments, what amounts does my company need to report on its income tax forms?
Income Tax Detail	What transactions make up each amount on my company's income tax forms?

## Budgets Reports

Find out how well your company is doing in meeting its budgeted income and expenses.

Budget vs. Actual				
	Jan '00	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
Labor	13,821.25	8,500.00	5,121.25	160.3%
Construction	21,756.00	1,200.00	20,556.00	1,813.0%
<b>Total Income</b>	<b>35,377.25</b>	<b>9,700.00</b>	<b>25,677.25</b>	<b>364.7%</b>
Gross Profit				
	35,377.25	9,700.00	25,677.25	364.7%
Expense				
Fuel	25.28	100.00	-74.72	25.3%
Bank Charges	25.00	15.00	10.00	166.7%
<b>Total Expense</b>	<b>50.28</b>	<b>115.00</b>	<b>-64.72</b>	<b>43.7%</b>
<b>Net Ordinary Income</b>	<b>35,326.97</b>	<b>9,585.00</b>	<b>25,741.97</b>	<b>368.6%</b>
<b>Net Income</b>	<b>35,326.97</b>	<b>9,585.00</b>	<b>25,741.97</b>	<b>368.6%</b>

Example 29: Budget vs. Actual



Example 30: Budget vs. Actual Graph

### Budgets

Report Name	What It Answers
Profit & Loss Budget Overview	What are my company's projected income and expenses for each month?
Profit & Loss Budget vs. Actual	For the company as a whole, how do the actual income and expenses compare to what has been budgeted?
Profit & Loss Budget by Job Overview	What are my projected income and expenses for each job?
Profit & Loss Budget vs. Actual by Job	For each job, how do my actual income and expenses compare to what I've budgeted?
Budget vs. Actual Graph	Are my company's income and expenses over or under budget?
Balance Sheet Budget Overview	What are my projected assets, liabilities, equity for each month?
Balance Sheet Budget vs. Actual	For the company balance sheet, how do my actual assets, liabilities, and equity compare to what I've budgeted?

## List Reports

Find lists of useful information about your company.

Budget vs. Actual				
	Jan '00	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
Labor	13,821.25	8,500.00	5,121.25	160.3%
Construction	21,756.00	1,200.00	20,556.00	1,813.0%
<b>Total Income</b>	<b>35,377.25</b>	<b>9,700.00</b>	<b>25,677.25</b>	<b>364.7%</b>
Gross Profit				
	35,377.25	9,700.00	25,677.25	364.7%
Expense				
Fuel	25.28	100.00	-74.72	25.3%
Bank Charges	25.00	15.00	10.00	166.7%
<b>Total Expense</b>	<b>50.28</b>	<b>115.00</b>	<b>-64.72</b>	<b>43.7%</b>
<b>Net Ordinary Income</b>	<b>35,326.97</b>	<b>9,585.00</b>	<b>25,741.97</b>	<b>368.6%</b>
<b>Net Income</b>	<b>35,326.97</b>	<b>9,585.00</b>	<b>25,741.97</b>	<b>368.6%</b>

Example 31: Customer Contact List

Forecast Overview		
	Jan '00	Feb '00
Ordinary Income/Expense		
Income		
Labor	8,500.00	10,000.00
Construction	1,200.00	900.00
<b>Total Income</b>	<b>9,700.00</b>	<b>10,900.00</b>
Gross Profit		
	9,700.00	10,900.00
Expense		
Fuel	100.00	120.00
Insurance	50.00	50.00
<b>Total Expense</b>	<b>150.00</b>	<b>170.00</b>
<b>Net Ordinary Income</b>	<b>9,550.00</b>	<b>10,730.00</b>
<b>Net Income</b>	<b>9,550.00</b>	<b>10,730.00</b>

Example 32: Vendor Phone List

### Customer

Report Name	What It Answers
Customer Phone List	What is the phone number for each customer?
Customer Contact List	What is the contact information and current balance of each customer?

### Vendor

Report Name	What It Answers
Vendor Phone List	What is the phone number for each vendor?
Vendor Contact List	What is the contact information and current balance for each vendor?

### Employee

Report Name	What It Answers
Employee Contact List	What is the contact information and social security number for each employee?

### Other Names

Report Name	What It Answers
Other Names Phone List	What are the phone numbers of the people on my Other Names list? What transaction names (such as ATM) are on the list?
Other Names Contact List	What is the contact information for each name?

**Listing**

Report Name	What It Answers
Account Listing	What are the names of each of my company's accounts? What is the current balance of each balance sheet account?
Item Price List	What is the price of each item or service my company sells?
Item Listing	What is the latest information (price, cost, quantity on hand, etc.) for each product or service that my company sells?
Payroll Item Listing	What is the latest information (amount, rate, annual limit, agency, etc.) for the line items in my company's payroll transactions?
Workers Comp Listing	What are my company's workers compensation job classification codes and their rates?
Terms Listing	What are the due dates and discounts available for customer payments and payments to vendors?
To Do Notes	What tasks on my To Do list haven't been done yet?
Memorized Transaction Listing	What is the latest information for all memorized transactions?

Item	Type	On Hand	Price	Cost
Framing	Service	0	55.00	0
Installation	Service	0	35.00	0
Cabinets	Inventory Part	-37	0.00	0.00
Hardware	Inventory Part	-3	30.00	27.00
Counter	Non-inventory	0	1,899.98	1,750.00
Lumber:Decking	Non-inventory	0	220.00	0.00
Finance Chg	Other Charge	0	10.0%	0
San Domingo	Sales Tax Item	0	7.5%	0

Example 33: Item Listing

Item	Purchase Date	Purchase Description	Cost
Computer	03/31/2001	N600c Laptop	2,000.00
Desks & Chairs	03/31/2003	2 Desks and Chairs	1,000.00
Tow Truck	04/01/2003	Red with white pin...	10,000.00
Inter. Tow Truck	11/14/1992	Tow Truck	5,000.00

Example 34: Fixed Asset Listing